



FOS INTERNATIONAL INC.

Experienced Marine Equipment Package Supplier in Vietnam
Since 2009



Contents

- Network between Overseas

- ▶ Root of Company
- ▶ Organization(KR,Factory/VN/ASIA)
- ▶ Business structure
- ▶ Working Scope
 - As a Marine Equipment **Supplier**
 - As a **Maker**(Project OEM, ODM)
- ▶ Current(Within 3y) Contract project
- ▶ Valuable Partnership/ Clients(Local Representative)
- ▶ Project inside.
- ▶ Contact Members

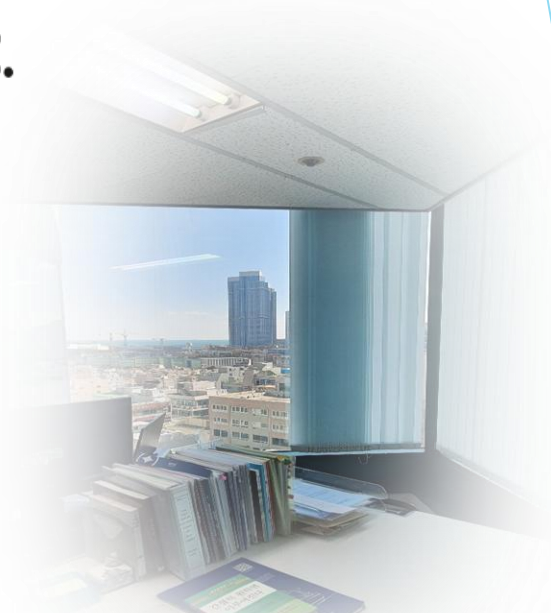
1. Roots of company FOS INTERNATIONAL INC.

1) , Brand logo of Company

- FOS, colors represent the three meanings of the company's values:
Trust, **Expertise**, and **Partnership**.

2) Named on FOS INTERANTIONAL INC.

- FOS, is re-organized as a corporation with 7 member in 2018 who has been worked together since 2009 as one of specialist group in Marine and overseas sales teams.
- FOS, **Force Of Solution** is for role of bridge on providing A-Z service for valuable customers in overseas who are looking for Korea and local partner with actual working condition of information.
- FOS, As shown history in local partnership with experience record in **Marin and Industry fields since 2009**, in conviction of solution between both parties and country in overseas as represent of Korea overseas sales and professional trading company in VN and Asia.



1.1 Brief Introduce

- ▶ Name : FOS INTERNATIONAL INC.
- ▶ Established : 2018y
(History from 2009 named changed from FOS)
- ▶ Head : Suyeong-Ro, Nam-Gu, Busan, Korea
- ▶ Member : 7 members(Busan, Seoul, Haipong office)

2 members(Factory members)

1 Agency in HCM

- ▶ Main Biz

- Marine equipment with shipbuilding
- Industrial equipment
- Overseas Marketing

- ▶ Web: <http://www.fosintl.co.kr/>

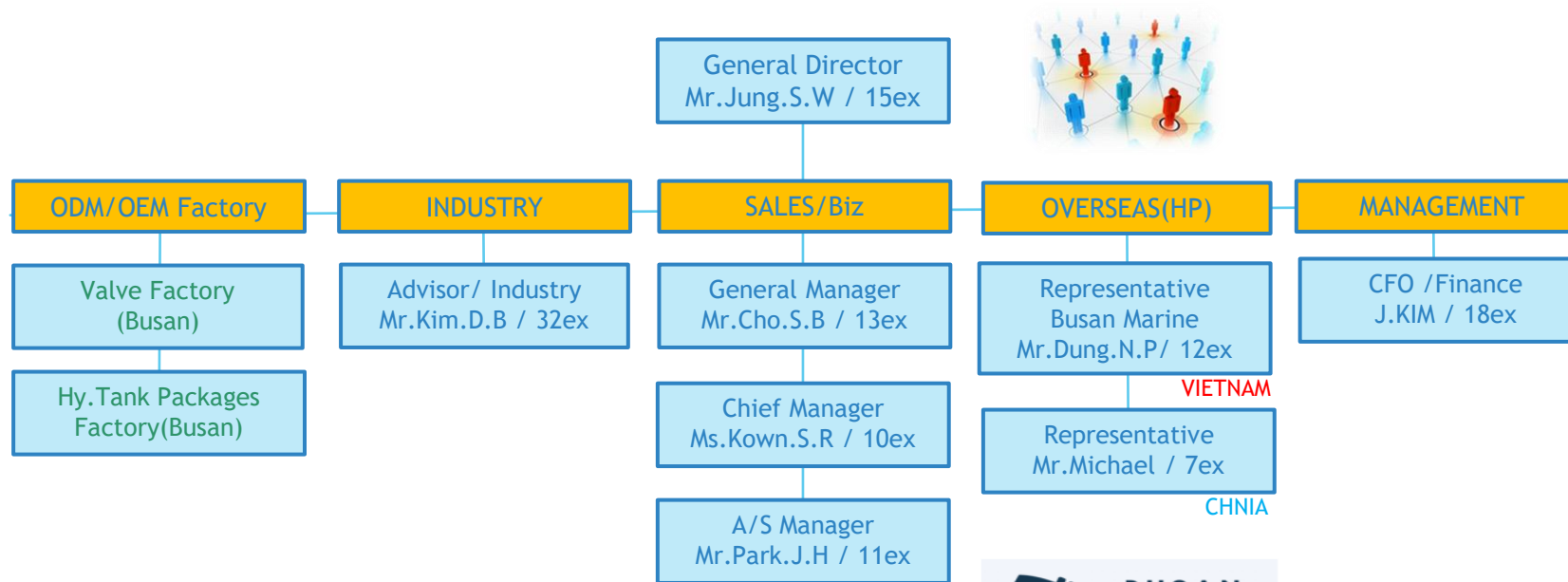
<https://blog.naver.com/fosintl>

- ▶ Contact point: (051) 610-1136/ 1137
- ▶ Rep.Contact point: bluegate79@gmail.com, sbcho@fosintl.co.kr, srkwon@fosintl.co.kr
- ▶ Overseas : Vietnam, Asia
- ▶ A Member of KOMEA(Korea Marine Equipment Association), BUEA(Busan Marine Engineering Association)
- ▶ A Represent of KOSEC(Korea Offshore & Shipbuilding Engineering Cooperation)
- ▶ A Leader of KSEG(Korea Shipbuilding Engineering Group)



2. Organization

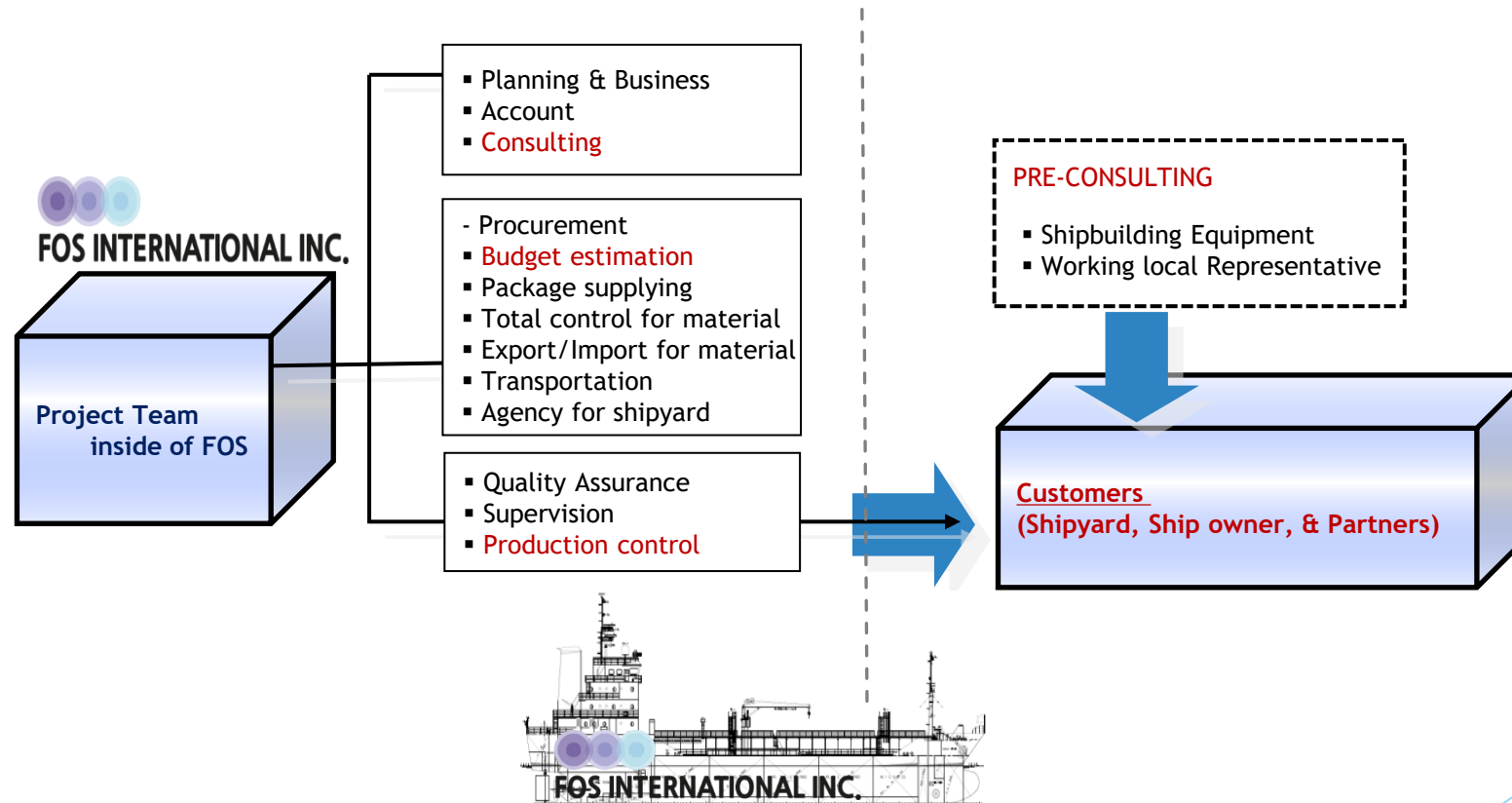
#ex : Fields experience



Member : 7 members(Busan, Seoul, Haipong office)
2 members(Factory members)

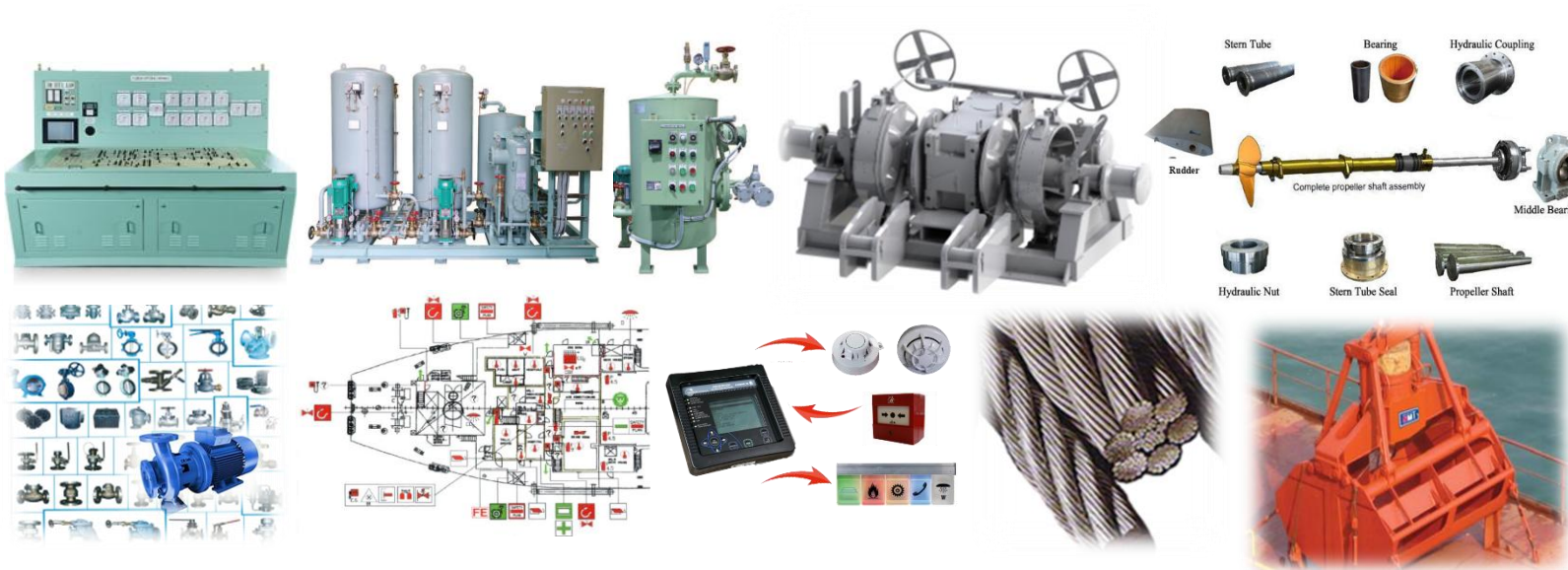


3. Business Structure by FOS with partners



4. ~2025' Record, we supplied for Marine Equipment

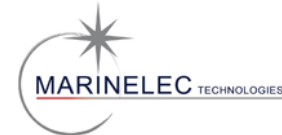
- Propulsion Package : Domestic line, Overseas line(~65k)
- Valve Packages : A~Z, Whole type of vessel Package
- Deck & Engine room : Elec & Hyd Tank, FWG, Deck Grab, Davits, Winch/W.D, Calorifier
- Wire Rope : Davit and Crain, Whole size and certain inquiry(in Stock)
- Electric Package: MSB, PAGA, Alarm System, Fire Detection Package



5. Contracted and Joined Project(Recent ~2025')

Named	Projects
Vietnam Shipyard (North area, Type)	<ul style="list-style-type: none"> - Cruiser Vessel - Commercial Vessel(BC, Barge, Contrainer.,) - Fishing Vessel, coastal vessel - River Vessel - Overseas Vessel
Korea maker's (Equipment and Partners)	<ul style="list-style-type: none"> - Singed for OEM factory(2 factory) - Singed for Global distributor with 2 partners - Singed for project sol partners with 17 makers
Most series Vessels (Recent 3y involved)	<ul style="list-style-type: none"> - 22K bulk carrier - 6.8K Oil tanker - Fishing Vessels(North) - 45K, 65K Bulk carriers - Barge Vessels
Involved Packages (Most equipment we joined)	<ul style="list-style-type: none"> - Hyd Tank, FWG, MSB, Valves, Outfitting - Propulsion Package(Rudder, Shaft and related equip') - Grab, Capstan, W/R, Spare parts,

6. Valuable Family, Local Representative with *Outside, partners named on Authority company to overseas with FOS*



7. Key Contact Points,

- Korea,

Mr. Jung.SW/ swjung100@fosintl.co.kr

Mr. Cho.SB/ sbcho@fosintl.co.kr

Ms. Kwon.SR/ srkwon@fosintl.co.kr

blueate79@gmail.com / js177155@naver.com

- Local contact point in overseas

Mr.Dung N.P/phudung@fosintl.co.kr

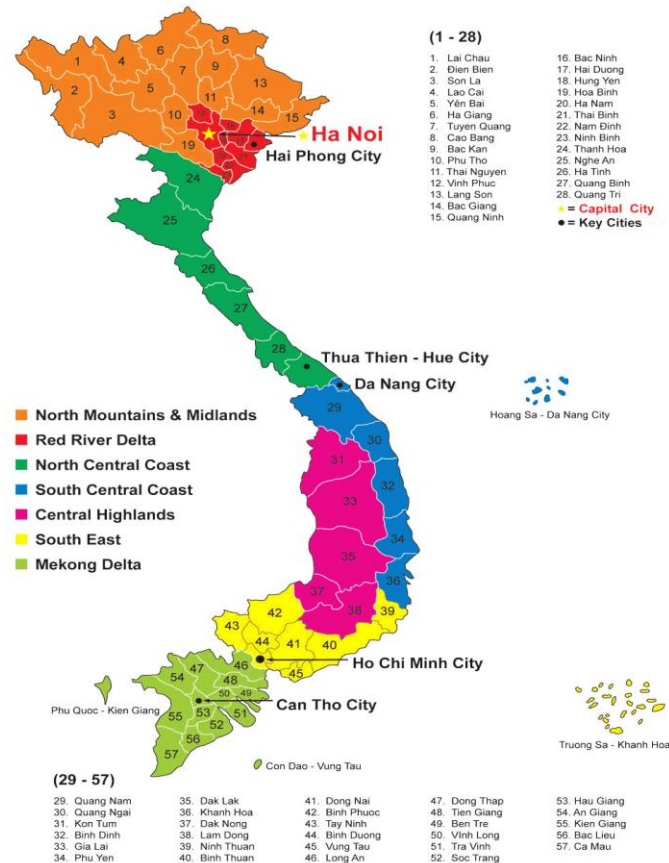
Mr. Michael / michael_zhang@yxmarine.cn

- Web site

www.fosintl.co.kr

T: 82.(0)51-610-1137 / F:82.(0)51-610-1136

Reference for Vietnam experience with clients since 2009



VIETNAM CLIENTS LIST(Marine)			
Dong Bac	Song Cam	Dinh Phu	Dung Quat
Ha Long	Damen Song Cam	Hoang Phong	Cam Ranh
TKV	Thai Binh Duong	Huy Hoang	Nha Trang
Cam Ranh	Dai Duong	Minh Khai	PV E&D
Song Chanh	Song Hong	Nam Ha	Oshima
Thuy An	Lilama	Nguyen Phuc	SSMI
Hong Ha	81Enterprise	Song Ninh TKV	X76
Lisemco	Asia Star(CAN)	Trung Bo	Triyards SG
189 SY	Nhon Trach	Xuan Thuy	Keppel Bason
Bach Dang	Dong A	Song Lo	SSIC
Ben Kien	Myanmar Dong A	Ben Thuy	X51 (Hai Minh)
Pha Rung	Hai Hao	Nhat Le	Vinedong
Nam Trieu	Haiphong Fishery	Song Thu	PIRIOU
Hai Long (X46)	Diem Dien	Kien Giang	SEAS (PIROU)
Thinh Long	Cat Tuong	X52	An Phu
Song Dao	Dai Nguyen Duong	Da Nang	Bao Tin
Duc Tai Thinh	PVMS	VARD	Kwong Soon
EMAS	Vung Tau	Vuot Song(Navy)	VSP E&I
Strategic Marine	Triyards VT	PTSC	PVT

Table is only shown for marine related.



FOS INTERNATIONAL INC.

Thanks for your Attention
Since 2009

